

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

Insurer: EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD Date: 31.03.2012

Registration No 124 Date of Registration : 27th Sept. 2002

(Premium ₹ in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	NA	NA	NA	NA	NA	NA	NA	NA
2	Corporate Agents-Banks	25	120.11	22	216.38	135	471.34	257	768.44
3	Corporate Agents -Others	NA	NA	NA	NA	NA	NA	NA	NA
4	Brokers	38	1930.68	32	685.3	183	3352.81	239	2284.32
5	Micro Agents	NA	NA	NA	NA	NA	NA	NA	NA
6	Direct Business	1209	7910.97	1243	6688.38	4530	31608.85	4411	30347.24
	Total (A)	1272	9961.76	1297	7590.06	4848	35433-00	4907	33400-00
1	Referral (B)	NA	NA	NA	NA	NA	NA	NA	NA
	Grand Total (A+B)	1272	9961.76	1272	7590.06	4848	35433-00	4907	33400-00

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold